



**GOVERNMENT OF SINDH
SINDH MASS TRANSPORT AUTHORITY**

Dated: 4th February 2021

**MINUTES OF 16th CONSULTANT SELECTION COMMITTEE MEETING FOR
KARACHI MOBILITY PROJECT (YELLOW BRT)**

**TECHNICAL EVALUATION OF PROPOSALS RECEIVED FOR CONSULTING SERVICES TO PROVIDE
DETAILED DESIGN, PROCUREMENT SUPPORT AND CONSTRUCTION SUPERVISION SERVICES
(PK-SMTA-122605-CS-QCBS)**

In continuation to the receiving of Technical and Financial Proposals / Bids (and also opening of the Technical Proposals) on 15th January 2021, a Consultant Selection Committee [the **CSC**] meeting was convened on 2nd February 2021 in the SMTA. The meeting was basically convened to discuss the evaluation of Technical Proposals based on the Terms of Reference and the evaluation criterion in the issued RFP (on 6th November 2020 and two amendments thereafter) to ensure consistent evaluation.

The CSC members had a detailed discussion on the evaluation criterion and the Terms of Reference. It was discussed that the evaluation sheet has been designed such that the scores be given on Poor (4), Average (6), Good (8) and Very Good (10) basis considering the extent of compliance with the evaluation criterion issued in RFP. The evaluation criteria has already been discussed and agreed with the World Bank team as well [**Annexure A**].

Decision:

It was mutually decided that considering the complex nature of evaluation and to ensure transparency and healthy discussion, the *Evaluation of Technical Proposals* and preparation of *Technical Evaluation Report* will be carried out in subsequent meetings of the CSC and a combined minutes of such CSC meetings will be issued for record purpose as 17th CSC meeting.

The Chair adjourned the meeting with token of thanks.



Deputy Director (Contracts)
Sindh Mass Transit Authority
Government of Sindh



Chief Transport
Planning & Development Department,
Government of Sindh



Director (Finance & Accounts)
Sindh Mass Transit Authority
Government of Sindh




Chief Consultant
Transport & Mass Transit Department
Government of Sindh



Director (ITS)
Sindh Mass Transit Authority
Government of Sindh



Director Finance
PPP Unit, Finance Department,
Government of Sindh



Director
(Projects/Infrastructure)
Sindh Mass Transit Authority
Government of Sindh



Project Director,
BRT Yellow Line
Sindh Mass Transit Authority
Government of Sindh



Managing Director
Sindh Mass Transit Authority
Government of Sindh

From: Haider Raza <hraza@worldbank.org>
 Sent: Tuesday, January 19, 2021 11:39 AM
 To: Project Director <pd.kmp.ylc@gmail.com>; Muhammad Yousuf Munir <director.infra.smta@gmail.com>
 Cc: Hasan Afzal Zaidi <hzaidi@worldbank.org>; Said Dahdah <sdahdah@worldbank.org>
 Subject: RE: KMP- Design and Supervision Consultant

Annexure A

Dear Imran and Yousaf sahiban,

Hop you are doing fine. Please note that you need to upload the Minutes of Technical Proposal Opening. Please update the STEP on priority basis. Thank you.

Best regards,

Haider

Amendments to Request for Proposals	2020/04/09 / 0	2020/04/09 / 0	2020/11/05 / 0
Opening of Technical Proposals/Minutes	2020/05/25 / 45	2020/05/25 / 45	2020/12/21 / 45
Evaluation of Technical Proposals	2020/06/15 / 20	2020/06/15 / 20	2021/01/10 / 20

Haider Raza

Country Procurement Lead

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From: Said Dahdah <sdahdah@worldbank.org>
 Sent: Monday, January 18, 2021 11:08 AM
 To: Project Director <pd.kmp.ylc@gmail.com>; Haider Raza <hraza@worldbank.org>; Hasan Afzal Zaidi <hzaidi@worldbank.org>
 Cc: Muhammad Yousuf Munir <director.infra.smta@gmail.com>; Haider Raza <hraza@worldbank.org>; Hasan Afzal Zaidi <hzaidi@worldbank.org>
 Subject: KMP- Design and Supervision Consultant
 Importance: High

Dear Mr. Imran,

Please let us know how many firms submitted their proposals by the deadline which was last Friday?

You need to move very fast please with the evaluation of the Technical Proposals. I am sending the scoring sheet that I sent before , I did slight change to it (it is now 4,6,8,10 passing score is 75)

I suggest we have a meeting with the CSC (those who will score) ASAP. I suggest this Tuesday or Wednesday at 4 pm, please confirm and send me the list of attendees so I invite

Best regards

Said



Muhammad Yousuf Munir <director.infra.smta@gmail.com>

KMP- Design and Supervision Consultant

Said Dahdah <sdahdah@worldbank.org>

Tue, Jan 2

To: Muhammad Yousuf Munir <director.infra.smta@gmail.com>

Cc: Haider Raza <hraza@worldbank.org>, Project Director <pd.kmp.ylc@gmail.com>, Hasan Afzal Zaidi <hzaidi@worldbank.org>

Tomorrow's meeting to discuss the technical evaluation is confirmed at 12 pm, we will send a calendar invite shortly.

Regards

Said

From: Muhammad Yousuf Munir <director.infra.smta@gmail.com>

Sent: Tuesday, January 26, 2021 4:12 PM

To: Said Dahdah <sdahdah@worldbank.org>

Cc: Haider Raza <hraza@worldbank.org>; Project Director <pd.kmp.ylc@gmail.com>; Hasan Afzal Zaidi <hzaidi@worldbank.org>

Subject: Re: KMP- Design and Supervision Consultant

[External]

Greetings,

Dear Mr Said and WB team,

We hope all is well at your end.

Please note that following the issuance of the RFP and two amendments, the bid opening meeting was held on 15th January 2021. Please note that the RFP was issued to four shortlisted which M/s SCE (and JV partners) did not submit their bid. The technical bids were opened as per the norm in front of the participants (the committee members and the representatives firms who submitted bids) and the financial bids were kept as it is (after ensuring that they are **properly** sealed).

Please note following points in reply to your last email dated 25th January 2021.

1) The Minutes of Bid Opening meeting will be uploaded to the STEP latest by 28th January 2021.

2) The submission of the Web Development activity in STEP had some technical STEP issues, a couple of days ago, and we sent an email too regarding the same to Haider sahib. I will cc him shortly today for the same.

3) The first meeting in which we will discuss the Evaluation Criteria followed with the actual start of bids evaluation will be held on 1st February 2021. You are requested to arrange a Tr Discussion session with us on the Evaluation Criteria preferably tomorrow or day after as per your convenience.

4) We will also submit the revised Procurement Plan latest by 28th January 2021.

Regards,

Yousuf Munir

On Mon, Jan 25, 2021 at 1:30 PM Said Dahdah <sdahdah@worldbank.org> wrote:

Dear Imran Sb and Yousuf Sb,

Any update on the below action ?

Also any update on the Web development contract? Why it has not been launched in STEP? What is causing its delay?

Both you have FULL access to STEP, please confirm that it is working from your end.

Regards

Said

KARACHI MOBILITY PROJECT - YELLOW BRT

Procurement of Consulting Services for Preparation of Detailed Design, Procurement Support and Construction Supervision Services

Evaluation of Technical Bids (Phase I)

Evaluator Name: _____
Designation and Department: _____

Poor = 4
Average = 6
Good = 8
Very Good = 10

CRITERIA / SUB-CRITERIA	MAX Scores	E1	REFERENCES / PARAMETERS TO CONSIDER	ANALYSIS	COMMENTS
1. Specific experience of the firm related to the assignment.	10		The Client will assess whether the Consultant has experience in preparing detailed design and providing procurement support in Bus Rapid Transit (BRT) projects in Asia and the number of such completed projects. (from RFP). The consultant having most number of such projects in Asia will secure best rating.		
2. Methodology	30				
Proposed methodology is clear, responds to the TORs.	10		General understanding of the requirements in the TORs and the quality of methodology (fit for purpose, innovative measures, value engineering). Response / Comments on TORs also to be reviewed. The write-up in Tech 3 to Tech 5 must be logical and clearly written to demonstrate the consultant's understanding of the nature, scale and the complexity of the project.		
Work plan is realistic and implementable and has right input of experts.	10		Work plan (Tech 5) responds to the schedules of deliverables in TORs and is logical. The work-plan to be reviewed in conjunction with the methodology write-up and also with the proposed experts (Tech 6) and their proposed person-months.		
Overall team composition is balanced and has an appropriate skills mix.	10		The proposed team of experts (and proposed person-months) and how they are linked with methodology write-up and work-plan. The link must be logical and ensure smooth flow of project activities as well as meeting deliverables schedule in the TORs.		
3. Key Staff - TECH 06	60				
Position K-1: Team Leader Design (lead firm)	20				
General qualification (general education, training, and experience)	10		Shall be a qualified Civil Engineer, at least twenty (20) years of experience in infrastructure projects.		
Adequacy for the assignment (relevant education, training, experience in the sector/similar assignments)	10		At-least 12 years as a Team Leader or equivalent capacity on urban road/transit and infrastructure design and construction projects of similar nature, scale and complexity to this project. S/he will possess extensive experience in design, construction and supervision of urban road/transit projects, contract and project management. S/he should have served in a similar role on long-term basis on at-least 3 previous successfully similar assignments where the value of the works designed / executed was at least USD 50 million for each assignment. Preferably a Master's degree in civil engineering or relevant subject (internationally recognized professional qualification). The person on this position should have ability to lead team-work during the projects, inter-personal, inter-cultural and strong communication skills to ensure effective stakeholder management throughout the project		
Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc.)	10		Experience of working for at-least five (5) years in countries with similar conditions.		

Annexure A

Position K-2: Senior BRT Design Expert (lead firm)	10			
General qualification (general education, training, and experience)	10		Shall be a qualified Civil / Transport Engineer. Shall have at-least 15 years of professional experience in urban transport planning or engineering.	
Adequacy for the assignment (relevant education, training, experience in the sector/similar assignments)	10		At-least 10 years of experience should be in a similar role working on projects of similar nature, scale and complexity. H/She shall be responsible to assist the Team Leader in managing all design related matters and shall lead the design team in preparation of detail designs of the project, relevant technical documentations and comprehensive design coordination keeping all aspects of urban transport, mass transit and quality in consideration. Preferably Master's degree in civil engineering – specialization in Transportation/ Urban Transport/ Traffic Engineering or relevant subject (professional qualification recognized internationally). Advanced qualifications and experience in MRT/BRT systems, planning, design & operations, MRT/BRT corridor design, street design, and BRT system planning and design, Public Transport System reform, management, and implementation will be an added advantage;	
Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc.)	10		Experience of working for at-least 5 years in countries with similar conditions, fluency in English language is required	
Position K-3: Senior Structural/Bridge Engineer	10			
General qualification (general education, training, and experience)	10		At-least 20 years of professional experience in structural design and bridge construction. Shall be a qualified Civil Engineer	
Adequacy for the assignment (relevant education, training, experience in the sector/similar assignments)	10		At-least 15 years in concrete bridge and viaduct/underpasses designs. H/She shall oversee structures design and shall lead the team of structural engineers for all structural design works to be incorporated into the detail design, design reviews and coordination during construction supervision. Master's degree in civil/structural engineering or relevant subject (professional qualification recognized internationally). Advanced certifications and knowledge in Seismic Analysis and Structural Dynamics, Structural Integrity and Maintenance, Failure Analysis will be an added advantage	
Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc.)	10		Experience of working for at-least 5 years in countries with similar conditions, fluency in English language is required.	
Position K-4: Senior Pavement Engineer	10			
General qualification (general education, training, and experience)	10		At least 15 years of professional experience. Shall be a qualified Civil Engineer .	
Adequacy for the assignment (relevant education, training, experience in the sector/similar assignments)	10		At-least 12 years in geometric design of urban road and BRT projects of similar nature, scale and complexity. S/he shall be in-charge of pavement design and supervision of all works regarding pavements for both BRT corridor and off-corridors. Master's degree in civil engineering or relevant subject (professional qualification recognized internationally). Experience and knowledge of innovative practices in pavement designs will be an added advantage	
Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc.)	10		Experience of working for at-least 5 years in countries with similar conditions, fluency in English language is required	

Position K-5 Procurement Specialist (lead firm)	10			
General qualification (general education, training, and experience)	10		At least 15 years of professional experience in procurement of works and services. Shall be a qualified Civil Engineer .	
Adequacy for the assignment (relevant education, training, experience in the sector/similar assignments)	10		At least 12 years in urban infrastructure construction projects, including at-least 02 projects procured on a Design and Build (D&B) basis. S/he shall lead team of procurement engineers and shall be responsible for preparation of procurement documentation and assistance during entire procurement process during the project. Moreover, s/he will be tasked to plan and deliver capacity building training sessions for the Client's staff on the subject matter specifically on the Design and Build Contracts. Preferably Master's degree in civil engineering or construction management or relevant subject (professional qualification recognized internationally). Experience and knowledge of working with World Bank procurement regulations will be preferred.	
Relevant experience in the region (working level fluency in local language(s) / knowledge of local culture or administrative system, government organization, etc.)	10		Experience of working for at-least 5 years in countries with similar conditions, fluency in English language is mandatory and good knowledge of Urdu language will be an added advantage.	
Total	100			

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KARACHI MOBILITY PROJECT - YELLOW BRT

Procurement of Consulting Services for Preparation of Detailed Design, Procurement Support and Construction Supervision Services

Evaluation of Technical Bids (Phase II)

Poor = 4
Average = 6
Good = 8
Very Good = 10

Criteria/Sub-Criteria	Max Score	E1	Reference / Parameters to consider	ANALYSIS	COMMENTS
1. SPECIFIC EXPERIENCE OF THE FIRM RELATED TO THE ASSIGNMENT.	10		The Client will assess whether the Consultant has experience in providing construction supervision services in Bus Rapid Transit (BRT) projects in Asia and the number of such completed projects		
2. METHODOLOGY	20				
Proposed methodology is clear, responds to the TORs	10		General understanding of the requirements in the TORs and the quality of methodology (fit for purpose, innovative measures, value engineering). Response / Comments on TORs also to be reviewed. The write-up in Tech 3 to Tech 5 must be logical and clearly written to demonstrate the consultant's understanding of the nature, scale and the complexity of the project.		
Work plan is realistic and implementable	10		Work plan responds to the schedules of deliverables in TORs and is logical. The work-plan to be reviewed in conjunction with the methodology write-up and also with the proposed experts and their proposed person-months.		
Overall team composition is balanced and has an appropriate skills mix	10		The proposed team of experts (and proposed person-months) and how they are linked with methodology write-up and work-plan. The link must be logical and ensure smooth flow of project activities as well as meeting deliverables schedule in the TORs.		
3. KEY STAFF (Tech 06)	70				
Position K-1: Chief Resident Engineer (lead firm)	25				
General qualification (general education, training, and experience)	10		At-least 18 years of professional experience in design and construction supervision of infrastructure projects. Shall be a qualified Civil Engineer		
Adequacy for the assignment (relevant education, training, experience in the sector/similar assignments)	10		At-least 15 years in the capacity of senior resident engineer leading the teams of construction supervision staff on infrastructure projects of similar nature, scale and complexity. S/he shall be responsible for the entire construction supervision matters. S/he shall be responsible to work closely with design team, supervision staff, contractors and the Client to keep the project progress monitored and take appropriate actions when necessary to ensure timely completion of the project.		
Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc.)	10		The TORs is silent on this. Comparative scoring be given based on the information in the CV.		




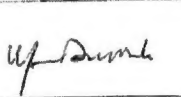
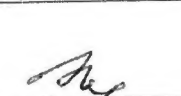
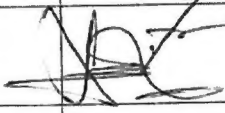

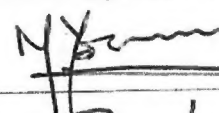
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Position K-2: Resident Engineer (Page 49)	15			
General qualification (general education, training, and experience)	10		At least 15 years of professional experience. Shall be a qualified Civil Engineer .	
Adequacy for the assignment (relevant education, training, experience in the sector/similar assignments)	10		At least 10 years of extensive experience as a resident engineer or equivalent capacity on urban infrastructure construction projects on projects of similar nature, scale and complexity. They shall be responsible for construction aspects for the BRT corridor, off-corridors and bus depots with priority to the quality and safety matters. They shall lead teams of their respective assistant resident engineers and other construction supervision staff and shall report to the CRE. Master's degree in civil engineering or relevant subject (professional qualification recognized internationally)	
Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc.)	10		Experience of working for at-least 5 years in countries with similar conditions and good knowledge of Urdu will be an added advantage.	
Position K-3: Resident Engineer (Page 55)	15			
General qualification (general education, training, and experience)	10		At least 15 years of professional experience. Shall be a qualified Civil Engineer .	
Adequacy for the assignment (relevant education, training, experience in the sector/similar assignments)	10		At least 10 years of extensive experience as a resident engineer or equivalent capacity on urban infrastructure construction projects on projects of similar nature, scale and complexity. They shall be responsible for construction aspects for the BRT corridor, off-corridors and bus depots with priority to the quality and safety matters. They shall lead teams of their respective assistant resident engineers and other construction supervision staff and shall report to the CRE. Master's degree in civil engineering or relevant subject (professional qualification recognized internationally)	
Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc.)	10		Experience of working for at-least 5 years in countries with similar conditions and good knowledge of Urdu will be an added advantage.	
Position K-4 : Senior Contract Management Expert (lead firm)	15			
General qualification (general education, training, and experience)	10		At-least 15 years of experience. Shall be a qualified Civil Engineer .	
Adequacy for the assignment (relevant education, training, experience in the sector/similar assignments)	10		At-least 10 years in urban infrastructure construction projects of similar scale and complexity. S/he will track and monitor all contractual issues, monitor and maintain an overview of issues that may put the Client at risk of financial or time effect under the terms of the contract, provide instructions on claims from a contractual point of view, establish and maintain a record of all instructions and notices issued under the terms of contract, assess the extent of cost and time effect of variations, solve problems in application of contract and legal rules, prepare drafts of any submissions and certificates for issue. Master's degree in civil engineering or relevant subject (professional qualification recognized internationally).	
Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc.)	10		The TORs is silent on this. Comparative scoring be given based on the information in the CV.	
Total	100			

ATTENDANCE SHEET
COMMITTEE MEMBERS
CONSULTANT SELECTION COMMITTEE FOR PROCUREMENT CONSULTANCY SERVICES TO
PREPARE DETAILED DESIGN, PROVIDE PROCUREMENT SUPPORT AND CONSTRUCTION SUPERVISION
SERVICES
KARACHI MOBILITY PROJECT, YELLOW LINE BRTS

DATE: Tuesday, February 2, 2021

TIME: 04:00 PM

SR. #	NAME	DESIGNATION	DEPARTMENT	CONTACT NO.	E-MAIL	SIGNATURE
1	IQTIDAR AHMED	MD SMTA	SMTA	0333-2276166		
2	Imran Bhatti	PD YLC	TMTD	0300 2200275	pd.kmpyle@gmail.com	
3	RAFAY ALI LAGHARI	Director Finance & Acc	SMTA / TMTD	0321 5444470	rafay.laghari@gmail.com	
4	M. Dawood	Director PPP Unit	Finance			
5	Sikandar Ali	Chief (Transport) Po D Dept		0306-2793732		
6	ASHRAF ALI LAKHTO	Chief Consultant	TMTD	0336254769		
7	Kashif Ali	MD Contract/Procurement	SMTA	0333-2633472	kgpkengineering@hotmail.com	
8	Muhammad YOUSUF Muneer	DIRECTOR INFRA	SMTA	0321 8773474	—	
9	Nazar Ali	Director ITS				